

SIRION BIOTECH GmbH is Europe's largest independent developer and manufacturer of viral vector technologies for the Biotech and Pharmaceutical industries.

The company was established in 2006 in the Innovations Zentrum Bayern (IZB) in Martinsried near Munich. We currently have more than 40 employees. Approximately a third of our staff are multilingual, creating an ideal environment to serve our international clients and development partners.

The company also has offices in Boston und Paris, and long-standing Agents in Tokyo, Seoul, Shanghai und Tel Aviv. We are currently seeking a:

Business Development Manager

You will strengthen our Business Development and Licensing team in Martinsried, and share responsibility for our worldwide Business Development programs, focusing on licensed technologies, support for our current licensing business, management of clients and licensees, and other general BD activities.

Your Responsibilities

- Analysis of the Gene Therapy / Viral Vector Technology markets
- Development of strategies to generate new products and markets, with targeted strategies for customer acquisition
- Management of business relationships with licensees and partners
- Ongoing development of the product and license portfolio
- Involvement in the creation of termsheets und license- und collaboration contracts
- Working with marketing to develop activities to support licensed technologies and products, and collaborative projects

Requirements

- Science degree (preferably in Molecular Biology or similar), with ideally 3 to 5 years experience in Business Development or Product Management in the Biotech industry
- Experience in outlicensing of patented technologies is desirable
- Knowledge and networking experience in the fields of gene and cell therapy would be an advantage
- Good knowledge of MS-Office tools and excellent spoken and written English and German are essential

We Offer

- A well established, growing biotech company with excellent opportunities for career development in an international environment.
- A dynamic, innovative, and friendly work atmosphere
- A permanent contract with an appropriate salary for an international company located in Munich.

Applications

Please send your applications, including your desired salary and start date, to:
Dr. Sabine Ott, SVP Business Development & Licensing: ott@sirion-biotech.com.