

SIRION BIOTECH GmbH is Europe's largest developer and manufacturer of viral vector technologies for novel therapies for the research-based pharmaceutical and biotech industry. The company was founded in 2006 and is located in the Biotechnology Innovation and Start-up Center (IZB) in Martinsried near Munich, Germany. From January 2022 onwards in a facility three times as big in nearby Gräfelfing.

Since September 2021, SIRION is part of US based PerkinElmer. PerkinElmer is an international leader in the field of medical and biotechnology. Headquartered in Waltham, Massachusetts, the company employs 14,000 people worldwide and offers extensive expertise in diagnostics, medical research and environmental and food analysis through innovative detection, imaging and informatics systems. PerkinElmer, Inc. is included in the S&P 500 stock market index.

SIRION Biotech employs about 50 people, the majority of whom are located in Martinsried near Munich, Germany; a total of 17 nationalities to better serve its international partners. The company maintains offices in Boston and Paris as well as long-term agents in Tokyo, Seoul, Shanghai and Tel Aviv.

We are looking for a Munich based

Business Development & Licensing Manager (m/f/d)

You will join our Business Development & Licensing team. Such team ensures that the company's growing technology portfolio in cell and gene therapy is increasingly being applied in clinical developments and that these partnerships are contractually secured. Furthermore, it promotes own technology partnerships in the preclinical environment, always with a view to potential clinical applications. Contractual partners are international academic institutions and industrial partners, both of which serve the company as collaboration and licensing partners.

Your tasks

- Further development of the technology and licensing portfolio in the field of cell and gene therapies
- Assisting in the preparation of term sheets and licensing and collaboration agreements
- Development of new concepts to open up new licensing technologies and markets
- Establishing and maintaining business relationships with licensees and partners

Requirements

- Degree in natural sciences (preferably molecular biology), desirable three to five years of professional experience in business development, preferably in the bio-tech industry
- Knowledge of contractual arrangements in the area of collaboration and licensing agreements would be an advantage
- Technical knowledge in the field of cell and gene therapies, ideally AAV, is desirable.
- Good MS-Office skills, as well as business fluent written and oral English

We offer

- A well-established, fast-growing biotech company with excellent career development opportunities with an international focus
- A dynamic, innovative and cooperative working environment
- A permanent employment contract with a salary commensurate with Munich and the international environment.

Contact for applications

Please send an email with your application documents, stating the desired salary and the earliest starting date to Dr. Sabine Ott, SVP Business Development & Licensing: ott@sirion-biotech.com.